



AMFA/Alaska Airlines Contract Negotiations Update

Update # 10 **September 9, 2011**

Participants for AMFA:

*Earl Clark –Region 1 Director-Committee Chairman
Tim Cullen – Airline Representative Local 14
Mark Dahl – Airline Representative Local 32
Louie Key –National Director*

Participants for Alaska Airlines

*Fred Mohr – VP Maintenance & Engineering
Shane Tacket– VP Labor Relations
Kurt Kinder – Managing Director, Line Maintenance
Bob Hartnett – Director, Labor Relations Ground
Sonia Alvarado – Manager, Labor Services M&E
Marie Underwood– M&E Finance*

The Negotiating Committee is providing this update to the AMFA Membership at Alaska Airlines. This is the only official authorized source of negotiating communications by the Committee.

On August 17th and 18th, we met with the Company in Seattle at the Centerpoint Business Center. We started where we left off in July, working on our Article 3 Status language. When the committees ended our session in July, we believed we were very close to an agreement on this language, but Alaska handed us a new document with many of our agreed to changes, back to the original language. The committees then got Scott Peterson, AMFA Legal Council, and Alaska's legal together by phone to work out the areas of concern. At the end of those two days I believe we worked out our differences on Article 3 Status. Additionally we worked on Article 6, lead overtime requirements, and Article 8, field trip selection procedures.

On September 6th through the 9th we met with the Company at the Alderbrook Lodge. The Company presented a "package deal" which unfortunately, fell far short of our expectations. Their offer would have placed us #3 in the industry, provided limited job protection, increased our medical expenses, reduce our retiree medical benefits, and allowed management to perform our work.

This was a departure from the interest based negotiation strategy that had been so successful up to this point. The Negotiating Committee responded with a counter offer that addressed each of our concerns. Our counter offer placed us solidly at #2 in the industry, enhanced retirement, provided complete job protection, medical caps consistent with previous years, and a signing bonus.

We will continue to work hard to reach an agreement that addresses our member's concerns. However, it appears unlikely that we will have an acceptable agreement before amendable date. We would like to thank our observers, John Clark, Jarod Mills, Jason Munson, and Zack Carre, for taking the time to attend and assist in the process.

Please keep in mind that negotiations are a process, each step in the process to reach an agreement is necessary, please try to stay focused on the job at hand, and continue to work safe and compliant.

Upcoming Tentative Date

September 27/28, location to be determined.

Fraternally,

Your Negotiating Committee